

Exhibit 10

Best Value Tradeoff Sources Selection Procedures

Best value tradeoff source selection procedures may be followed for lease acquisition services. A tradeoff process is appropriate when it is in the best interest of the Government to consider award to other than the lowest price offeror or other than the highest technically rated offeror. Best value tradeoff source selection procedures are based on the concept of using a methodology for award that represents the greatest value to the Government, not necessarily the lowest cost or price or the highest technically rated offeror, based on the evaluation of cost or price and other factors specified in the solicitation. While the greatest value concept provides the opportunity for a cost/technical trade off and does not require that the award be made to the offeror submitting the lowest cost or price or the highest technically rated offeror, the ultimate decision may be to select the lowest priced offer or the highest technically rated offeror.

GSA best value tradeoff source selection procedures follow the regulations contained in the Federal Acquisition Regulation (FAR Part 15).

In the event the COTR determines that best value tradeoff source selection procedures shall be followed for an acquisition, the Contractor shall be required to perform the following services in conjunction with a lease acquisition task.

1. Develop the non-priced factors, the relative importance of each factor, a standard to evaluate each factor, and the weights to be applied to each factor during offer evaluation with the COTR and the tenant agency.
2. Submit to, discuss and coordinate the factors with the COTR and change as necessary.
3. Prepare a Source Selection Plan for the approval of the COTR.
4. Include all factors (cost and price, plus non-priced factors) their relative weights and the methods the Government will use to evaluate the offer for award in the SFO. The general approach for evaluating past performance shall also be described in the SFO. Price is not assigned a weight.
5. Evaluate offers strictly in accordance with the source selection methodology stated in the SFO.
6. Recommend a competitive range to the COTR and document the rationale if discussions are to be conducted,
7. Assist the COTR in debriefing offerors not included in the competitive range if requested if requested by the COTR.
8. Prepare the Source Selection Board Report (if a Board is established) and the Source Selection Authority (SSA) Decision letter for the signature of the COTR or other designee if the COTR is not the SSA.
9. Assist the COTR in debriefing unsuccessful offerors if requested by the COTR.